



## **Program Abstract**

### **Coaching Skills for Leaders**

The old ways of leading people are over. A “command and control” approach to leadership results in lack of alignment, conflict, low commitment, low accountability, lack of harmony and low profitability. This program was created at the request of top leaders who wanted practical training on how to effectively coach those they manage to a higher level of performance, morale and alignment.

#### **Our program**

In this interactive program participants will:

- ✓ Learn how to create ownership and urgency from those they lead
- ✓ Practice coaching skills to bring out the best in others
- ✓ Explore ways to create positive accountability
- ✓ Coach each other on real issues that impact their business
- ✓ Practice listening, reflecting and strategizing
- ✓ Learn the secrets to developing goals that get executed
- ✓ Work with specific tools to help blocked or stuck employees
- ✓ Learn how to coach different styles on their team

Participants will leave this process with the skills and processes necessary to create accountability, positive morale and phenomenal results.

#### **Contact information**

For further information on these sessions feel free to contact us at Advantage Coaching & Training, Inc., 480 East Roosevelt Rd; Suite 105, West Chicago, IL, 60185; phone: (630) 293-0210 x 102; email: [info@advantagecoaching.com](mailto:info@advantagecoaching.com).