



High Performance Teams Workshop

Teams are the future of financial services and yet they can also be quite challenging. Lack of alignment, conflict, differing degrees of commitment, low accountability, confusing roles and responsibilities etc., all impact the harmony and profitability of a team. This program focuses on giving team leaders and members the tools and skills necessary to resolve these team challenges and drive team synergy and efficiency.

Our program

In this highly interactive program participants will:

- ✓ Learn how to create ownership and urgency from team members
- ✓ Explore ways to create positive accountability
- ✓ Learn how to manage the team's time
- ✓ Practice a method for creating a clear and shared team vision
- ✓ Learn how to leverage different styles on the team
- ✓ Learn the differences between the four team roles of minder, grinder, finder and binder
- ✓ Practice a process for defining roles and responsibilities
- ✓ Develop a structure for team communication/meetings
- ✓ Learn methods to impact the five building blocks of a team:
 - Trust
 - Conflict
 - Commitment
 - Accountability
 - Results

Participants will leave this program with the skills and processes necessary to create accountability, positive morale and phenomenal results. This session will be packed with content, but will also leverage interaction among participants in sharing their struggles and solutions with each other.

Contact information:

For further information on this session feel free to contact us at Advantage Coaching & Training, Inc., 480 East Roosevelt Rd; Suite 105, West Chicago, IL, 60185; phone: (630) 293-0210; email: info@advantagecoaching.com.